

Reg. No. :

Name :

**Second Semester B.Com LL. B (Five year Integrated) Degree
Examination, January 2020**

PAPER II: PRINCIPLES OF MANAGEMENT

Time : 3 Hours

Max. Marks : 80

A. Explain any **five** of the following is not more than **60** word. Each question carries **2** marks.

1. Esprit de corps
2. The Hawthorne studies
3. Strategy
4. Span of management
5. Job specification
6. Vestibule training
7. Participative leadership
8. Demotion

(5 × 2 = 10 Marks)

B. Explain any **four** of the following in not more than **120** words. Each question carries **4** marks.

1. Explain differential piece rate system.
2. What do you mean by universality of management?
3. Explain the features of MBO.
4. Explain different types of delegation.
5. Explain centralization.
6. List the features of direction.

(4 × 4 = 16 Marks)

C. Explain any **four** questions in not more than **150** words. Each question carries **6** marks.

1. What are the steps in control process?
2. Explain various styles of leadership.
3. Explain motivation process.
4. Distinguish a manager from a leader.
5. Explain the objectives of manpower planning.
6. Explain functional organization.

(4 × 6 = 24 Marks)

D. Answer any **three** questions. Each one carries **10** marks.

1. What is selection? Explain the selections process.
2. Describe Fayols principles of management.

3. Define MBO. Explain its steps and benefits.
4. Explain Mc Gregors theory X and theory Y.

(3 × 10 = 30 Marks)
