

Reg. No. :

Name :

**Second Semester B.B.A. LL.B. (Five Year Integrated) Degree Examination,
February 2026**

Paper II : ORGANIZATIONAL BEHAVIOUR

(2013 Admission Onwards)

Time : 3 Hours

Max. Marks : 80

PART – A

I. Explain any **five** of the following. Each question carries **2** marks. Each answer should not exceed **60** words.

1. Social Man.
2. Type-B Personality.
3. Interpersonal Conflicts.
4. Instrumental Values.
5. Reinforcement.
6. Social Learning.
7. Job Rotation.
8. Organisational Effectiveness.

(5 × 2 = 10 Marks)

PART – B

II. Answer any **four** of the following. Each question carries **4** marks. Each answer should not exceed **120** words.

9. Examine the model of rational economic man.
10. Discuss the self-theory of personality.
11. Write a note on transactional analysis.
12. Examine the major prospects of group decision-making.

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13. What do you mean by motivational cycle?
14. List out and explain the major determinants of job dissatisfaction.

(4 × 4 = 16 Marks)

PART – C

III. Answer any **four** of the following. Each question carries **6** marks. Each answer should not exceed **150** words.

15. Explain how personality influences organisational behaviour.
16. Discuss the major factors affecting organisational commitment.
17. Distinguish between complementary and non-complementary transactions.
18. Examine Maslow's need hierarchy theory.
19. Write a note on job enrichment.
20. List out and explain the basic stages of the team building process.

(4 × 6 = 24 Marks)

PART – D

IV. Answer any **three** of the following. Each question carries 10 marks.

21. Examine the major challenges and opportunities of organisational behaviour.
22. Discuss the two-factor theory of Herzberg.
23. List out and explain the major approaches to job design.
24. What is quality of work life? Examine the major factors affecting the quality of work life.

(3 × 10 = 30 Marks)