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S – 3177

Reg. No. : .....

Name : .....

**Second Semester B.Com. LL.B. (Five Year Integrated) Degree  
Examination, February 2024**

**Paper II : MANAGEMENT CONCEPTS AND THOUGHTS**

**(2020 Admission Onwards)**

Time : 3 Hours

Max. Marks : 80

**SECTION – A**

Answer any **five** of the following. Each question carries **2** marks.

1. What is Responsibility?
2. Define the term Organising.
3. What do you mean by Delegation of authority?
4. What is Motivation?
5. Define Communication.
6. What is Total Quality Management?
7. Define the Staffing.
8. Who is a Manager?

**(5 × 2 = 10 Marks)**

P.T.O.

## SECTION – B

Answer any **four** of the following. Each question carries **4** marks.

9. Discuss the nature of management process.
10. What are the elements of staffing?
11. State the importance of motivation.
12. Write a short note on Vrooms Expectancy theory.
13. Discuss the Transactional Leadership.
14. What are the principles of Directing?

(4 × 4 = 16 Marks)

## SECTION – C

Answer any **four** of the following. Each question carries **six** marks.

15. Discuss the steps in the delegation of authority.
16. What are the steps in the control process?
17. Discuss the elements of organising.
18. Briefly discuss the situational theory of leadership.
19. What are the principles of TQM?
20. What are the key characteristics of charismatic leader?

(4 × 6 = 24 Marks)

SECTION – D

Answer any **three** of the following. Each question carries **10** marks.

21. Discuss the importance of planning. What are the steps involved in planning?
22. What do mean my motivation? Discuss Maslow's Need Hierarchy and Herzberg's two factor theories of motivation
23. Discuss the trait theory of Leadership.
24. Explain about the principles and Techniques of Scientific Management.
25. What is communication? What are the different types of communication?

(3 × 10 = 30 Marks)

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