

Reg. No. :

Name :

**Second Semester B.Com. LL.B. (Five Year Integrated)
Degree Examination, February 2026**

Paper II – MANAGEMENT CONCEPTS AND THOUGHTS

(2020 Admission onwards)

Time : 3 Hours

Max. Marks : 80

PART – A

Answer **any five** of the following. **Each** question carries **2** marks.

1. What is interpersonal skill?
2. What is accountability?
3. Define Leadership.
4. What is diagonal communication?
5. What is semantic barrier?
6. What is organisation culture?
7. What is motivation?
8. What is informal organisation?

(5 × 2 = 10 Marks)

PART – B

Answer **any four** questions. **Each** question carries **4** marks.

9. What is effective management?
10. Discuss the significance of Staffing.
11. Write a note on contribution of Peter. F. Drucker.
12. Explain the need for manpower planning.
13. Explain the concept of Learning organisation.
14. Explain carrot and stick theory.

(4 × 4 = 16 Marks)

P.T.O.

PART – C

Answer **any four** questions. **Each** question carries **6** marks.

15. Discuss Human Relations school of management thought.
16. Explain Staffing process.
17. Explain managerial Gird Theory of leadership.
18. Explain the guidelines for effective communication.
19. Discuss the importance of TQM.
20. Explain the importance of control.

(4 × 6 = 24 Marks)

PART – D

Answer **any three** questions. **Each** question carries **10** marks.

21. Critically examine Herzberg's Two factor theory.
22. Discuss the functions of Leadership.
23. Explain the process of communication.
24. State the principles of organisation.
25. What is organisation culture? How can our organisation develop organisation culture?

(3 × 10 = 30 Marks)