

Reg. No. :

Name :

**Second Semester B.B.A L.L.B. (FIVE YEAR INTEGRATED)
Degree Examination, February 2022**

Paper II : ORGANIZATIONAL BEHAVIOUR

(2013 Admission Onwards)

Time : 3 Hours

Max. Marks : 80

A. Explain any **five** of the following in not more than **60** words which carries **2** marks each.

1. Personality
2. Reference Group
3. Leadership
4. Managerial grid
5. Self actualisation Needs
6. Conflict
7. Organisational Change
8. MBO

(5 × 2 = 10 Marks)

B. Answer any **four** questions in not more than **120** words which carries **4** marks each.

1. Explain about the features of perception.
2. Explain about the Freudian stages of personality development.

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3. Describe formal group.
4. Describe Sensitivity training.
5. Write a note on Counseling.
6. Describe charismatic leadership theory.

(4 × 4 = 16 Marks)

C. Answer any **four** questions in not more than **150** words. Which carries **6** marks each.

1. Briefly explain about trait theory of leadership.
2. Explain Mc Gregor's Theory of X and Y
3. Discuss the various Conflict resolutions actions that can be adopted in organisations.
4. Explain briefly about the factors that responsible for group effectiveness.
5. Discuss the relationship of organisation behaviour with related discipline.
6. Discuss operant conditioning theory of learning and classical conditioning theory of learning.

(4 × 6 = 24 Marks)

D. Answer any **three** questions which carry **10** marks each.

1. Discuss the various factors influencing job satisfaction.
2. Discuss the important techniques available for organisational development.
3. Explain the role of money and incentives in work motivation.
4. Briefly explain the various determinants of individual personality.

(3 × 10 = 30 Marks)