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Second Semester B.Com. LL.B. (Five Year Integrated) Degree Examination, March 2021

Paper III: MANAGERIAL ECONOMICS

Time: 3 Hours Max. Marks: 80

SECTION - A

Answer any five of the following. Each question carries 2 marks. Answer should not exceed 50 words each.

- 1. What is meant by Iso cost curve.
- 2. What is meant by promotional elasticity?
- 3. Explain the principle of discounting.
- 4. What is skimming pricing?
- 5. What is demand forecasting?
- 6. Define production function.
- 7. What do you mean by product line pricing?
- 8. Define business cycle.

 $(5 \times 2 = 10 \text{ Marks})$

SECTION - B

Answer any four of the following. Each question carries 4 marks. Answer should not exceed 120 words each.

- 1. Explain Cobb Douglas production function.
- 2. Briefly explain different types of decisions.
- 3. State the characteristics of Managerial economics.
- 4. Explain cross elasticity of demand.
- 5. What are the causes of business cycle?
- 6. What is short term demand forecasting?

 $(4 \times 4 = 16 \text{ Marks})$

SECTION - C

Answer any four of the following. Each question carries 6 marks.

- 1. Define isoquant. Explain the properties of isoquant.
- 2. Explain various external economies of scale.
- 3. What are the uses of managerial economics?
- 4. Explain the importance of demand forecasting.
- 5. Differentiate between traditional economics and managerial economics.
- 6. Explain the law of diminishing returns.

 $(4 \times 6 = 24 \text{ Marks})$

SECTION - D

Answer any three of the following. Each question carries 10 marks.

- 1. Briefly explain various economic concepts and theories applied in decision making.
- 2. Explain the various phases of business cycle.
- 3. Discuss various types of elasticity of demand.
- 4. State the factors affecting pricing.

 $(3 \times 10 = 30 \text{ Marks})$