

Reg. No. :

Name :

**Second Semester B.B.A. LL.B. (Five Year Integrated) Degree Examination,
January 2023**

**Paper II - ORGANIZATIONAL BEHAVIOUR
(2013 Admission Onwards)**

Time : 3 Hours

Max. Marks : 80

(A) Explain any **five** of the following in not more than **60** words which carries **2** marks each.

1. Incentives
2. Social learning theory
3. Motivation
4. Managerial Grid
5. Group cohesiveness
6. Self Management
7. Organisational Climate
8. Machiavellianism

(5 × 2 = 10 Marks)

(B) Explain any **four** of the following in not more than **120** words which carries **4** marks each.

1. State the features of Perception. How is it different from Sensation?
2. Explain the steps in learning process.
3. Explain MBO.
4. Differentiate between formal and informal groups.

5. Mention the end-result variables in Organisational Effectiveness.
6. Write a note on Locus of control.

(4 × 4 = 16 Marks)

(C) Answer any **four** questions in not more than **150** words which carries **6** marks each.

1. Explain the forces that bring cohesion in a group.
2. Examine the different dimensions of Personality.
3. Discuss the features of OD.
4. Explain the benefits of Transactional Analysis (TA).
5. Explain the various challenges and opportunities for Organisational Behaviour.
6. Discuss the techniques for improving Group decision making.

(4 × 6 = 24 Marks)

(D) Answer any **three** questions which carry **10** marks each.

1. What do you understand by Organisational Behaviour? Examine the disciplines contributing to OB.
2. Trace the evolution of Quality of Work Life. Suggest measures to improve QWL.
3. Discuss the various steps involved in Organisational Development.
4. Critically examine Herzberg's two factor theory.

(3 × 10 = 30 Marks)